

Government to Government 2006 Activity Report Oregon Economic and Community Development Department

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General Activities

The Oregon Economic and Community Development Department (OECDD), participated in all quarterly meetings in 2006 representing the State Economic and community Development Department to the Economic Development and Community Services Government-to-Government Cluster.

Representing the Cluster at the 2006 Annual Summit was Bob Repine, OECDD Director and Darrin Fleener, OECDD Rural Policy Coordinator for the Community Development Division. The 2006 Summit was held at 7 Feathers Casino and resort in Canyonville.

Inland Northwest Economic Adjustment Strategy (INEAS)

The four Pacific Northwest states of Idaho, Montana, Oregon, and Washington are developing an Economic Adjustment Strategy for the Inland Northwest region. The four states, in partnership with county and tribal governments, began work in 1999. The partnership systematically researched socio-economic development conditions and designed an economic adjustment strategy for the region, encompassing 137 counties and 23 tribal governments.

Sarah Garrison, Business Development Officer is the Oregon member of the 4-state executive committee. Other key federal/state agency and tribal partners participating in this effort include: Karl Tueller, Deputy Director of the Idaho Department of Commerce; Andy Poole, Deputy Director of the Montana Department of Commerce; Dick Larman, Managing Director of the Washington Office of Trade and Economic Development; Bill Tovey, Representative for the Affiliated Tribes of Northwest Indians and the Confederated Tribes of Umatilla Indian Reservation; and Anne Berblinger, Field Representative from the U.S. Economic Development Administration (EDA).

The first phase of development for the initiative documented the economic distress of the region. The second phase produced an outline for the economic adjustment development strategy. The third and current phase is developing implementation and continued funding plans for the initiative. INEAS has received grants from EDA, (matched by state, tribal and local dollars), to assist in these efforts.

In September 2002, EDA awarded a \$150,000 grant matched by support from four states and the Affiliated Tribes of the Northwest Indians. With these resources the regional hub

can perform the primary functions to implement the initiative such as: customer service and communications; outreach and coordinated service delivery; performance measures and outcomes; and, exploration of establishing a regional commission. The second facet of the implementation phase is to gain endorsements and funding for a multi-year, multimillion dollar package of economic assistance targeted to the region.

Oregon Cultural Trust

Burns Paiute Tribe:

A Tribal cultural participation grant award of \$5,018 was allocated for disbursement to the Tribe pending completion and board approval of a Tribal cultural plan. A draft plan was sent to the Trust for comment in FY05. Comments by Trust staff were given back to the Tribe in order to complete the plan for board approval. No further action was taken by the Tribe. On June 6, 2006, Trust staff sent a letter to the Tribe offering assistance in helping to complete the cultural plan and release funds. Lisa Bostwick, in the Cultural planning department has been working with Trust Manager, Jim Cox to complete the cultural plan. Turn-over within the Tribal council has slowed the process. Ms. Bostwick is working to have a cultural plan completed by November, 2006. Total funds being held for the Tribe (FY05 & FY06): \$8119.

Confederated Tribes of the Coos, Lower Umpqua & Siuslaw:

A cultural participation grant in the amount of \$5040 was awarded to the Tribe. Funds from this award, along with \$28,000 in additional funds from the Tribe and other sources, were used for the following programming:

- Annual Tribal Culture Camp with traditional and intertribal drum, dance and pow-wow, drum making and storytelling involving 90 families.
- Tribal participation in the Coquille Cultural Conference to promote heritage and humanities programming for Oregon's nine federally recognized Tribes. 18 people participated from the Tribe.
- Materials were purchased for the construction of a traditional cedar plank sweat lodge; this project is to be completed in calendar year 2007.
- Six cultural learning fieldtrips for tribal children introducing them to the art of traditional basket weaving.

Coquille Indian Tribe:

A cultural participation grant in the amount of \$5043 was awarded to the Tribe. Funds from this award, along with \$3,025 in funding carried over from FY05 were used to update a Tribal cultural history exhibit entitled "Legacy." The display is housed in the Tribal offices but is also portable and is taken to be displayed at Tribal cultural events throughout the year. The exhibit includes interpretive information on Archaeology, basketry, habitats, genealogy, and Tribal technologies, both traditional and modern.

Cow Creek Band of Umpqua Indians:

A Tribal cultural participation grant award of \$5,068 was allocated for disbursement to the Tribe pending completion and board approval of a Tribal cultural plan. In FY05, funds were distributed to the Tribe based upon a interim plan approved by the Trust board, but predicated on the condition that a fully realized plan would be submitted to the Trust by the start of FY06. No plan was submitted to the Trust. On June 6, 2006, Trust staff sent a letter to the Tribe offering assistance in helping to complete the cultural plan and release funds. Trust manager Jim Cox has been working with Tribal member Kelly LaChance, to put together a working cultural plan. Ms. LaChance expects the Tribe to finish the plan by the end of calendar year 2006.

Confederated Tribes of the Grand Ronde:

A Tribal cultural participation grant award of \$5,258 was allocated for disbursement to the Tribe pending completion and board approval of a Tribal cultural plan. In FY05, a first draft of a cultural plan was submitted to the Trust for staff and board comment. Suggestions for strengthening the plan were submitted back to the Tribe. A final draft of the plan has not been re-submitted. On June 6, 2006, Trust staff sent a letter to the Tribe offering assistance in helping to complete the cultural plan and release funds as the Tribes. Trust manager Jim Cox placed follow-up phone calls to Chris Leno at the Tribal office. No further action was taken in the fiscal year (**Follow-up:** On September 28, 2006, Tribal member David Lewis contacted Mr. Cox asking assistance in completing the cultural plan. Cultural planning materials were sent to the Tribe. Total funds being held for the Confederated Tribes of the Grand Ronde (FY05 & FY06): \$8407

Klamath Tribe:

A Tribal cultural participation grant award of \$5,188 was allocated for disbursement to the Tribe pending completion and board approval of a Tribal cultural plan. In August of 2005, Gerald Skelton, head of the cultural and heritage department of the Tribe, requested samples of other Tribal plans and cultural planning packets from Trust Manager Jim Cox. Cox sent several sample plans to the Mr. Skelton and answered questions about what a plan would need to meet Trust Board approval. On June 6, 2006, Trust staff sent letter to Mr. Skelton offering additional assistance. To date, no plan has been submitted. Total funds being held for the Klamath Tribe (FY05 & FY06): \$8198.

Confederated Tribes of Siletz:

A Tribal cultural participation grant award of \$5,217 was allocated for disbursement to the Tribe pending completion and board approval of a Tribal cultural plan. On June 8, 2006, Trust staff sent a letter to Tribal member Naomi Shadwick offering assistance in helping to complete the cultural plan and release funds. The Tribe did not respond by end of fiscal year 2006. Total funds being held for the Confederated Tribes of Siletz (FY05 & FY06): \$8337.

(Follow-up: Robert Kentta of the Tribe's cultural department, sent the Trust a preliminary cultural plan on November 9, 2006 for review and comments).

Confederated Tribes of Umatilla:

A cultural development grant of \$8,000 was awarded to the Tribe to support staff and interpreters of the Tamastlikt Cultural Institute to conduct traditional language classes for tribal members and the public during the winter months when the open-air Living History Village is closed. The project provided fluency in the Nez Perce, Walla Walla and Umatilla Sahaptin Dialects. Demonstrations of traditional cultural activities. Nine tribal families participated in the program. Public participation numbers were not submitted.

A Tribal cultural participation grant award of \$5130 was allocated for disbursement to the Tribe pending completion and board approval of a Tribal cultural plan. A cultural plan was submitted by the Tribe for board approval; The Trust board approved the plan in August of 2006, and funds for FY05 & FY06 were disbursed to the Tribe for use in FY07.

Confederated Tribes of Warm Springs:

A Tribal cultural participation grant award of \$5228 was allocated for disbursement to the Tribe pending completion and board approval of a Tribal cultural plan. On June 9, 2006, a letter was sent by Trust staff to Tribal member Myra Shawaway, offering assistance in helping the Tribe to complete a cultural plan. Ms. Shawaway invited Trust Manager Jim Cox to participate in a meeting of the Tribes cultural council on August 11, 2006. Mr. Cox met with nine members of the Tribe and provided materials and information on the cultural planning process. The Tribe promises to follow up and have a preliminary plan ready by November, 2006. Total grant funds being held for the Tribe (FY05 & FY06): \$8359.

Lane Community College Foundation:

A cultural development grant of \$9,000 was awarded to support the building of the Lane Community College Native American Longhouse on the college's main campus in Eugene, Oregon. The longhouse will serve as a center for Native American learning, and will offer for display works of Native American arts and crafts. LCC has a greater number of self-identified Native American students than any other higher education institution in the state; the Longhouse will provide a culturally appropriate environment on campus for Native American culture and education.

Oregon Arts Commission

Crow's Shadow Institute, Pendleton \$4000

Operating Support Grant

To support the educational and professional training opportunities through visiting artists as well as a professionally staffed printmaking studio on the Umatilla Indian Reservation.

Oregon Folklife Program, \$12,000

Arts Services Grant

To support core expenses related to the Oregon Tribes documentation project and Traditional Arts Apprenticeship Program -- travel, per diem, artists' and fieldworker honoraria, supplies, expenses for the planning meeting, and more.

Oregon Folklife Program, \$5,000

Arts in Education Grant

To support general operating expenses of the Oregon Folklife Program, including folk artists honorarium for residencies teachers' release time, instructional materials, statewide travel, events, and art supplies.

The Museum at Warm Springs, Warm Springs \$4,500

Arts Builds Communities Grant

The Museum at Warm Springs Living Traditions Project will bring tribal member artists to the museum on spring and summer weekends for demonstrations that will promote cultural arts and educate the public about the heritage of the Confederated Tribes of Warm Springs. Arts Commission funds will be used to pay stipends to the tribal artists.

Oregon Economic and Community Development

Business and Community Development

Oregon Native American Business and Entrepreneurial Network (ONABEN)

Project Description:

ONABEN used grant moneys to promote and develop entrepreneurship by providing small business services to women-owned, or minority-owned small businesses and Micro-enterprise's located on Oregon's federally recognized Indian reservations. The project will target Native American-owned Small Businesses/Entrepreneurs. The project included delivery of the small business services described below (in the minimum amounts indicated.) to Small Businesses/Entrepreneurs some of the services include:

Training - Planning a business, developing a marketing plan, understanding financial statements and customer service.

Technical Assistance – Developing a business plan, access to capital, access to markets, and financing. Technical assistance shall also include delivery of specific information and assistance needed by a Small Business/Entrepreneur to assist it in implementing its business plan and better understanding its business, including the following:

Business Plan Training

1. Focus on pre-venture Small Businesses/Entrepreneurs. Conducted 10 business plan training sessions. The sessions had a target of a combined attendance of 58 students.
2. Focus on established business owners. Conducted 2 business plan training sessions. The sessions had a target of a combined attendance of 13 students.
3. Focus on the 'Artist in Business.' Conducted 6 'Artist in Business or other industry-specific' training sessions that combined workshops, roundtables, and/or conference seminars on business management.. The sessions had a target of 22 students.
4. Focus on established business owners. Conducted 12 training sessions on Indianpreneurship; Business Management and Profit that will combine workshops, roundtables, and/or conference seminars. The training targeted a combined attendance of 56 students.

Facilitate the creation of privately owned Native American Businesses

1. Provided market and business plan assistance, access to capital, or legal assistance, or any combination of the foregoing to Native American entrepreneurs, with the goal of assisting at least 24 new Native American business start-ups.

Business Information Center(s)

1. Provided business plan assistance to Small Businesses/Entrepreneurs with the goal of assisting at least 45 Small Businesses/Entrepreneurs in completing a business plan.

Technical Assistance to Native American Small Businesses/Entrepreneurs

1. Offer information transfers. Provided one-on-one business counseling services to Native American Small Businesses/Entrepreneurs including mentoring, marketing, management and financial assistance, as well as capital access support, with the goal of providing at least 360 hours of such counseling services to Native American Small Businesses/Entrepreneurs.

Coordination - Evaluation – Provided on-going Project participant contact and tracking for each of the above listed categories in accordance with the data collection requirements set forth below.

1,820 hours worked by one or more new employees during four consecutive calendar quarters and a job retained means 1,820 hours worked by one or more existing employees during four consecutive calendar quarters.

Independent Validation – Cooperation with the independent evaluator retained by State to conduct an independent validation survey which will be administered to businesses receiving services as part of the Project between July 2005 and June 2006.

The departments assistance for this project was a \$200,000 grant.

Burns Paiute Tribe

The Burns Paiute Tribe was assisted by are department, along with EDA, on a business plan for the Archive site in Burns in 2005. The project is still active in 2006. The amount of the assistance was a little over \$16,000. The archive site is owned by the State. The Tribe hopes to eventually operate the archive site in cooperation with Harney County as well as the development of a technology park.

Confederated Tribes of the Coos, Lower Umpqua, and Siuslaw

The Windward Inn is former four-star restaurant on Highway 101 in the city of Florence, now owned by the Blue Earth Federal Corporation, a subsidiary of the Confederated Tribes of the Coos, Lower Umpqua and Siuslaw Indians. Florence lacks a tourist information center with RV accessible parking for the vacationing public and the tribes lack a cultural and historical information center. The Windward Inn provides a unique opportunity to establish a multi-component tourist/cultural/historical information center that will meet the needs of a wide constituency. The facility has adequate RV parking, but the building is in need of major renovation. Previous additions to the building have resulted in an inefficient design. Some rooms and halls are aesthetically appealing but need to be upgraded.

In order to develop the Inn, design services, including the identification of tenants and their spatial requirements, structural problems, and cost estimates, and a business plan, including a feasibility analysis and the development of a management structure, are needed. The award for this project was a \$42,500 grant

Cow Creek Band of Umpqua Indians

The Cow Creek Band are currently working with the Departments National Business Development Executive to develop a business recruitment case. This Tribe also participated in the federal environmental scoping meetings for the proposed LNG import terminal and associated pipeline

Siletz

Department staff met with the Siletz Tribe to discuss an infrastructure project that would extend water/sewer from the City of Siletz to tribal property in July. The infrastructure is needed in order to development the site. Rural Development also attended this meeting and the tribe has submitted an application to them for a Predevelopment Planning Grant for a Preliminary Engineering Report on the infrastructure project.

Klamath Tribe

As chair of the South Central Economic Revitalization Team, I scheduled an outreach meeting with the Klamath Tribes on November 8, 2006. This forum was used to share information with the Tribes about what services the various State agencies can bring to assist their needs, and for the Klamath Tribes to update the Economic Revitalization Team on their needs and issues. The Economic Revitalization Team is reviewing what we learned, and formulating what assistance we might be able to offer. We will get back in touch with the Klamath Tribes in December, 2006.

Coquille Tribe

Participated with the Coquille Economic Development Corporation, ODOT, ODOT Rail, DLCDD and the City of North Bend in rezoning 50 acres adjacent to the Mill Casino. Ensured the Tribe was invited to federal environmental scoping meetings for the proposed LNG import terminal and associated pipeline.

Confederated Tribes of Umatilla

The Business Development Officer has continued to work along side the Enterprise Coordinator to advise the Tribe on best uses of their enterprise zone. OECDD is working with the Tribe on infrastructure for their new industrial park that has been under development for many years. Additionally, the I-84 Distribution Center/Logistics team which the Tribes are members of continues to work on developing the business case to recruit more distribution centers to their new industrial park. The Tribes is actively working towards the first Tribally owned Certified Industrial Park in Oregon. The Umatilla Tribe remains a voting partner of the Northeast Oregon Alliance, the regions Regional Investment Board.

CTUIR will locate two businesses on the Reservation in the next 6 months if they can provide shovel-ready land. CTUIR will extend municipal water and sewer service to the proposed site in the northern section of the Business Park as well as to provide utility extensions and road access to OR Highway 331. The proposed infrastructure investments would allow them to secure approximately 250 jobs and an estimated \$19 million in private investment.

CTUIR has an additional opportunity to extend water and sewer service underneath Interstate 84 to the Coyote South portion of the business park. This southern portion is 520 acres of Light Industrial zoned land. CTUIR has proposed to extend water and sewer service to Phase I of Coyote South which would create approximately 60 acres of shovel-ready light industrial land and allow CTUIR to complete an application for a Certified Industrial Site for the property.

This project will include infrastructure to provide utility service needed for the construction of a 40,000 square foot building that will house 250 employees. CTUIR will build the facility and lease it back to Cayuse Technologies and Accenture. The job creation part of this project is unique in that 42 of the jobs will be Accenture employees and 208 of the jobs will be tribal employees. Over a period of time, Cayuse Technologies

will take over the Accenture employees and at the end of a few years; all employees will be Tribal employees. The tribe will also apply for Housing and Urban Development (HUD) 8(a) status that will give them a favorable position when bidding on state and federal contracts.

Forty-two jobs will be Accenture and the remaining 208 jobs will be tribal employees. Total annual payroll is \$7,503,350.

The project will also provide infrastructure services to a second site and building in the South portion of the park that will house a Dialysis operation. This business will create approximately 10 jobs. The total number of jobs to be created is between 250 and 260. Department Assistance at the time of award was for the project is \$1,400,000, Non-departmental funds are \$3,277,080 for a total project of \$4,677,080

Confederated Tribes of Warm Springs

The warm Springs Tribe also maintains a voting seat on the Mt Hood Economic Alliance, which is charged with developing a long term Regional Strategy and two year Implementation Plan. Within the guidelines of this Strategy, the region has discretionary funds to spend on local projects. The Department is also keeping lines of communications open regarding the new Casino proposed in the Gorge