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Background Brief on ...

# Prescription Drugs

The United States spent approximately \$2.3 trillion on health care in 2008. In 2008, health care spending was approximately \$7,681 per resident and accounted for 16.2 percent of the nation's Gross Domestic Product (GDP). Hospital inpatient/outpatient services, prescription drugs, and physician services contribute to the total increases in health care costs.

For several years, spending on new medical technology and prescription drugs has been cited as a leading contributor to the increase in overall health care spending; however, in recent years, the rate of spending on prescription drugs has decelerated, according to the Kaiser Family Foundation, *U.S. Health Care Cost Brief* (March, 2010).

## Spending for Prescription Drugs

Oregon Health Authority (OHA) spends more than \$900 million on prescription drugs. There are three distinct areas of pharmacy expenditures within OHA:

- **Oregon Health Plan (OHP):** A total of \$621 million in the current biennium, expanding to a projected \$679 for the 2013-15 biennium.
- **Oregon Prescription Drug Program (OPDP)-Oregon Educators Benefit Board (OEBB):** \$156 million is spent each biennium for prescriptions.
- **Public Employees Benefit Board (PEBB):** \$125 million is estimated to be spent for state employees.

The reasons for increased spending on prescription drugs are debated among health care researchers, pharmaceutical manufacturers, state health officials, consumer groups state that the pharmaceutical industries' extensive advertising of newer and higher-priced drugs influences consumers to seek brand name and often more expensive medications instead of using lower-cost generic drugs.

Pharmaceutical companies and others note that higher prices are often due to expensive research and development costs to bring new drugs to market and that advertising assists many people in recognizing conditions that may prompt them to seek medical help.

A number of sources cite the drivers of pharmaceutical costs as being price inflation, increased drug utilization, and a mix of more expensive drugs. There is general agreement that a higher utilization of drugs among the aging population, which is living longer, is one of the key variables of increased drug spending.

### **Medicare and Prescription Drugs**

The Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (**MMA**) created prescription drug coverage for Medicare recipients. Medicare recipients who wish to use this program enroll in a plan and pay a monthly fee, a deductible, and copayments in order to receive drugs at a discounted price. The program is designed to provide drugs at a greatly reduced price when recipients exceed high out-of-pocket costs within the year. Lower-income Medicare recipients are eligible for additional assistance.

### **State Discount Programs**

Beginning in 1999, a growing number of states established prescription drug discount programs, sometimes termed "Rx Buying Clubs" or Discount Cards. These state-sponsored efforts differ from the State Pharmaceutical Assistance Programs (**SPAPs**) or subsidy plans in at least two ways: Discount programs do not use state or federal funds to pay for pharmaceuticals. Instead they generally rely on the large-volume purchasing power of the state to negotiate a sizable discount on a wide selection of prescription products, brands and generics. Second, a majority of such programs have contracted with a management firm such as a pharmaceutical benefit manager (**PBM**) to handle the negotiations over price. The consumer still pays the resulting discounted price at the pharmacy counter, and the state is not involved in the individual transactions. Unlike most subsidized SPAP programs, there is

no comparable federal program or federal regulation affecting these discount plans.

Drugs purchased in this way do not count as part of Medicare or Part D calculations. In the past three years, a growing number of states have emphasized serving residents under age 65, the population segment *not* eligible for Medicare or Part D.

Medicare is a federal-only program, about 20 states administer an optional subsidy program that wraps-around or adds to the federal benefit. The following 14 states authorize covering all or part of this "donut hole" as of March 2010: Connecticut, Delaware, Illinois, Maine, Maryland, Massachusetts, Nevada, New Jersey, New York, Pennsylvania, Rhode Island, South Carolina, Vermont, and Wisconsin. The federal \$250 annual subsidy increase could have a small, incremental effect in these states, potentially lowering the state subsidy expenditure for certain individuals.

### **Discount Cards and Assistance Programs**

Many pharmaceutical manufacturers offer their own discount cards to low-income individuals. These cards allow a person to obtain discounts on some or all of a company's prescription drugs. The programs have varying eligibility requirements (level of income, age), annual fees, amounts that enrollees must pay, among others. Many pharmaceutical companies also provide free or low-cost drugs to low-income people through patient assistance programs operated by drug manufacturers. While these programs are not meant to be a permanent solution to providing free or low-cost prescription drugs, they do serve as a stopgap measure for those who may need temporary assistance.

### **Oregon Prescription Drug Program (OPDP)**

The OPDP was established as a prescription drug purchasing pool for employer groups as well as a discount card program in 2003.

OPDP negotiates discounts with pharmacies and seeks rebates from manufacturers in order to provide discounted prices thus making prescription drugs available at the lowest possible cost to participants in the program. The program also maintains a list of prescription drugs recommended as the most effective drugs available at the best possible prices. Participants can enroll in the OPDP at no cost and receive an identification card that is recognized at most Oregon pharmacies.

All medications approved by the Federal Drug Administration that are prescribed by a clinician licensed in Oregon are eligible for a discount, and participants save an average of 55 percent.

Initially, participation in the OPDP was limited by age and income, but Ballot Measure 44 (2006) removed those criteria, opening the program to all Oregonians without prescription drug coverage. Also in 2006, the OPDP joined with Washington State's Prescription Drug Program to combine purchasing power, to form the Northwest Prescription Drug Consortium. In 2007, Senate Bill 362 expanded the program to include the underinsured, private entities, and labor organizations. Then in 2009, restrictions on contracting were lifted by Senate Bill 735 allowing OPDP to contract for discount prices available to group purchasing organizations (**GPOs**) and entities eligible under Section 340B of the federal Public Health Service Act.

As of April 2011, the Consortium has 820,100 members; 400,731 are Oregonians of which 152,506 are Oregon residents and members of OPDP through their group benefit programs including 104,014 members insured through the Oregon Educators Benefit Board (**OEBB**).

OPDP has implemented a Pilot GPO pricing program for OEBB and once the model is tested and proven will offer it to other eligible purchasers. GPO pricing provides deep discounts from manufacturers and wholesalers.

### **Other Initiatives**

Oregon has a number of current and upcoming programs and policies to lower the state's cost

for prescription drugs while providing prescription drug coverage for more OHP clients and many low-income seniors:

*Generic drugs* – Under current state law, a doctor must prescribe generic drugs to OHP fee-for-service (**FFS**) clients. However, if a generic drug equivalent is available and the doctor still wants the patient to receive the brand name drug, the doctor must document the medical necessity of the brand drug before a pharmacist can receive approval for the brand name drug price.

*Copayments* – OHP FFS clients pay between \$0 and \$3 for generic and brand name drugs prescribed from the preferred prescription drug list. The copayments also apply to mental health drugs for all OHP clients, including those in FFS and fully capitated health plans. Some OHP clients and services, such as pregnant women, children under age 19, institutionalized clients (including community-based and those in Waiver services), Tribal Health Clinics, managed care, emergency services, mail order drugs, and family planning, are exempt from copayment requirements. Clients receiving coverage through the OHP Standard benefit package are also exempt from copayments.

*Pharmacy Management & Polypharmacy Program* – OHP clients in the FFS system who are in a Pharmacy Management Program based on prescription drug usage must choose one pharmacy for obtaining prescriptions. The purpose of the pharmacy management program is to identify and monitor high drug utilization. Clients can periodically change pharmacies and are exempt from the rule under certain conditions (e.g., enrolled in a fully capitated health plan, have private medical insurance and/or Medicare, child in-state care, in a hospital, long-term residential care or other medical facility). OHA's Division of Medical Assistance Programs (**DMAP**) imposes prescription drug payment limitations on clients with more than 15 unique FFS drug prescriptions in a six-month period. DMAP will review the client's drug therapy in coordination

with the client's prescribing practitioner to evaluate for appropriate drug therapy.

*Practitioner-Managed Prescription Drug Plan (PMPDP)* – In 2001, Oregon established the PMPDP for those OHP clients in the FFS system. Using the latest evidence, the Health Resources Commission (**HRC**) reviews all drugs within a given class (such as long-acting opioids for pain relief, proton pump inhibitors for treatment of heartburn, etc.), and identifies which drugs have the highest safety profile and are the most effective. Under authority granted to it by House Bill 2126 (2009), DMAP has begun to negotiate with drug manufacturers for discounts on specific drugs. Only those drugs that are both effective and, based on discounts, the most cost efficient, are added to the PMPDP. Only those drugs that are listed on the PMPDP are available to OHP FFS clients, unless specifically requested by a doctor. OHP clients who receive a drug on the PMPDP will pay no copayment; otherwise they pay \$1.00 for nonlisted generic products and \$3.00 for nonlisted branded products. Clients may also utilize the contracted mail order pharmacy to receive nonpreferred products with no copayment.

*Statewide Preferred Drug List (PDL)* – House Bill 2009 (2009) authorized the establishment of a statewide PDL. The OHA began with the 32 classes of drugs contained in the PMPDP and expanded the number of drug classes to 80 in 2010 using the latest evidence-based information. This PDL will become the benchmark for all state-financed programs that purchase drugs.

House Bill 2126 (2011) abolished the HRC and the Drug Utilization Review (**DUR**) Board and created the Health Evidence Review Committee and the State Pharmacy and Therapeutics (P&T) Committee which makes recommendations to OHA based on safety, efficacy, and cost on PDL composition and utilization controls.

*Reimbursement* – Payment for eligible prescription drugs is made to pharmacies according to an Average Actual Acquisition

Cost (**AAAC**) reimbursement model. The goal of the model is to establish a transparent, timely and accurate pharmacy reimbursement system based on the actual cost (invoice) to the pharmacy for the drug dispensed and an appropriate professional dispensing fee.

*Cost savings opportunities* – Oregon belongs to a purchasing pool to help leverage Medicaid drug rebates. The pool includes the states of Maine, Vermont, Utah, Iowa, West Virginia, Mississippi, and Wyoming. Federal health care reform has also allowed OHA to take advantage of additional rebates on Medicaid drugs.

*AIDS Drug Assistance Program (CAREAssist) DHS-Public Health.* This program provides payment for prescription drugs (full cost or as copayment behind a primary health insurance) for low-income persons with documented HIV disease, who are residents of Oregon and have income at or below 300 percent of the federal poverty level.

Funding for this program is received from The Ryan White HIV/AIDS Treatment Extension Act of 2009, state general funds and revenue from client fees and rebates paid by manufacturers. The program pays for any drug deemed by a primary care medical provider as necessary for the management of HIV disease and other co-occurring disorders. The program implemented the mail order pharmacy option and contracted network of retail pharmacy sites in fall 2010. Participating contract pharmacies will be paid on a fee-for-service basis.

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